

**UTTRAKHAND TECHNICAL UNIVERSITY**  
**FACULTY OF LAW**

**DETAILED SYLLABUS**

FOR

**BBA, LL.B**

**Five Year Integrated Course**

**Applicable From the Academic Session 2010-2011**

The Five Year BBA, LL.B Integrated course shall be divided into 10 semesters. Following course of study is based on the recommendations and revised guidelines of the Curriculum Development Committee of BCI. Each paper shall carry 70 marks.

## **FIRST YEAR**

### **First Semester**

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
<b>Law- 32</b>	<b>Legal Method &amp; Legal Research</b>	<b>4</b>
<b>LANGUAGE-01</b>	<b>General English and Legal Language-I including Communication Skills</b>	<b>4</b>
<b>BBA, LL.B 01</b>	<b>Principles and Practices of Management</b>	<b>4</b>
<b>BBA, LL.B 02</b>	<b>Quantitative Practice &amp; Business Statistics</b>	<b>4</b>
<b>BBA, LL.B 03</b>	<b>Business Communication</b>	<b>4</b>

### **Second Semester**

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
<b>Law- 03</b>	<b>Law of Contract including Specific Relief Act &amp; Sale of Goods Act</b>	<b>4</b>
<b>LANGUAGE-02</b>	<b>English and Legal Language-II</b>	<b>4</b>
<b>BBA, LL.B 04</b>	<b>Business Economics</b>	<b>4</b>
<b>BBA, LL.B 05</b>	<b>Financial Accounting</b>	<b>4</b>
<b>BBA, LL.B 06</b>	<b>Business Environment</b>	<b>4</b>

## SECOND YEAR

### Third Semester

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
<b>Law- 06</b>	<b>Law of Special Contract including Indian Partnership Act &amp; Negotiable Instrument Act</b>	<b>4</b>
<b>Law- 08</b>	<b>Family Law-I</b>	<b>4</b>
<b>BBA, LL.B 07</b>	<b>Marketing Management</b>	<b>4</b>
<b>BBA, LL.B 08</b>	<b>Organizational Behaviour</b>	<b>4</b>
<b>BBA, LL.B 09</b>	<b>Financial Management</b>	<b>4</b>

### Fourth Semester

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
<b>Law-13</b>	<b>Family Law-II</b>	<b>4</b>
<b>Law-01</b>	<b>Law of Torts including MV accident and Consumer Protection Act</b>	<b>4</b>
<b>BBA, LL.B 10</b>	<b>Human Resource Management</b>	<b>4</b>
<b>BBA, LL.B 11</b>	<b>International Business</b>	<b>4</b>
<b>BBA, LL.B 12</b>	<b>Corporate Planning &amp; Project Management</b>	<b>4</b>

### THIRD YEAR

#### Fifth Semester

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
Law- 12	Law of Crime-I Penal Code	4
Law- 10	Labour and Industrial Law-I	4
Law- 02	Jurisprudence	4
Law- 04	Constitutional Law-I	4
LANGUGE-03	French Language-I	Non-Credit Course

#### Sixth Semester

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
Law- 17	Law of Crime Paper-II: Criminal Procedure Code	4
Law- 07	Constitutional Law-II	4
Law- 11	Labour and Industrial Law-II	4
Law- 29	Human Rights and Practice Practice including Protection of Women from Domestic Violence and Juvenile Justice Act.	4
LANGUAGE-04	French Language-II	Non-Credit Course

## **FOURTH YEAR**

### **Seventh Semester**

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
<b>Law- 22</b>	<b>Law of Evidence</b>	<b>4</b>
<b>Law- 23</b>	<b>Civil Procedure Code and Limitation Act</b>	<b>4</b>
<b>Law- 30</b>	<b>Cyber Law</b>	<b>4</b>
<b>Law- 16</b>	<b>Professional Ethics and Professional Accounting System</b>	<b>4</b>

### **Eighth Semester**

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
<b>Law- 18</b>	<b>Administrative Law</b>	<b>4</b>
<b>Law- 09</b>	<b>Property Law</b>	<b>4</b>
<b>Law- 27</b>	<b>Intellectual Property Law</b>	<b>4</b>
<b>Law- 21</b>	<b>Alternate Dispute Resolution</b>	<b>4</b>

## **FIFTH YEAR**

### **Ninth Semester**

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
<b>Law- 28</b>	<b>Land Law including Tenure and Tenancy Law</b>	<b>4</b>
<b>Law- 14</b>	<b>Company Law</b>	<b>4</b>
<b>Law- 19</b>	<b>Environmental Law</b>	<b>4</b>
<b>Law- 26</b>	<b>Drafting, Pleading and Conveyancing</b>	<b>4</b>

### **Tenth Semester**

<b>Paper Code</b>	<b>SUBJECTS</b>	<b>Credit</b>
<b>Law- 15</b>	<b>Principle of Taxation Law</b>	<b>4</b>
<b>Law- 20</b>	<b>Interpretation of Statutes and Principle of Law</b>	<b>4</b>
<b>Law- 25</b>	<b>Insurance Law</b>	<b>4</b>
<b>Law- 24</b>	<b>Public International Law</b>	<b>4</b>
<b>Law- 31</b>	<b>Moot Court Exercise and Internship</b>	<b>4</b>

**NAME OF SUBJECT: LEGAL METHOD AND LEGAL RESEARCH**

**PAPER CODE: BBA, LL.B-  
01**

**MAXIMUM MARKS:  
30+70=100**

**TIME ALLOWED: 3 HRS.**

**INTERNAL ASSESSMENT: 30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**

**Objective: This course on Legal Method focuses on orientation of students to legal studies from the view point of basic concepts of law and legal system.**

**MODULE-I: Meaning and Classification of Law**

- a) **Meaning, nature and functions of Law.**
- b) **People's conception of Law- why know law, law and regularity, law and morals, law and value-judgement, social order and law.**
- c) **Classification of Law**
  - i. **Public and Private Law.**
  - ii. **Substantive and Procedural Law.**
  - iii. **Municipal and International Law.**

**MODULE-II: Sources of Law**

- a) **Customs.**
- b) **Precedent.**
- c) **Legislation.**
- d) **Stare decisis.**
- e) **Ratio-decidenti.**
- f) **Obiter dicta.**
- g) **Judges and discretion.**
- h) **Nature of Legal Sources:**
  - i. **Comparative legal cultures.**

- ii. **Common law.**
- iii. **Civilian law.**
- iv. **Socialist law.**
- v. **Institution of adjudication.**
- vi. **Fact finding- Dispute resolution: adversarial method and inquisitional method. Justifiability.**

#### **MODULE-III: Basic Concepts of Indian Legal System**

- a) **Structure of Indian Legal System.**
- b) **Common Law.**
- c) **Constitution as the Basic Law.**
- d) **Rule of Law.**
- e) **Separation of Powers.**
- f) **Legal Remedies.**
- g) **Crisis of Indian Legal System.**

#### **MODULE-IV: Legal Writing and Legal Research**

- a) **Legal materials- Case law.**
- b) **Statutes, Reports, Journals, Manuals, Digests etc.**
- c) **Importance of legal research.**
- d) **Techniques of legal research: application of social science methods in law, where to find law, data analysis and interpretation.**
- e) **Legal writings and citations.**

#### **MODULE-V: Methods of Law**

- a) **Statute: Enactment of Law, Legislative drafting, Rule making, aids for interpretation of statutes.**
- b) **Cases: How to read a case, Precedent, Ratio and Obiter, Judicial Law making.**
- c) **Methods in study of law: Case method, Dialogue or Socratic method and Clinical method.**

#### **MODULE-VI: Legal Reasoning**

- a) **Legal Reasoning: Definition, Components of Legal Reasoning, Deductive and Inductive Reasoning, Levi's and Bodenheimer's Model of Legal Reasoning.**
- b) **Law and Logic: Aristotelian Logic and Syllogism.**
- c) **Significance of Mooting for Law students.**



## SUGGESTED READINGS

1. Learning the Law--- Glanville Willains.
2. Jurisprudence (Legal Theory)--- Nomita Aggarwal.
3. An Introduction to Jurisprudence and Legal Theory--- B.N.M. Tripathi.
4. The Nature of Judicial Process--- Benzamin N. Cardozo.
5. Indian Legal System--- ILI Publication.
6. Legal Research and Methodology--- ILI Publication.
7. Clinical Legal Education--- N.R. Madhava Menon.
8. Client Interviewing and Counseling--- Jenny Chapman

## Essential Case Law

1. Raj Kishore Jha v. State of Bihar, AIR 2003 S.C. 4664
2. Commissioner of Income Tax, Hyderabad v. P.J. Chemicals, 1994 Suppl. (3) S.C.C. 535
3. Air India v. Nargesh Mirza, AIR 1981 SC 1829
4. Geeta Hariharan v. Reserve Bank of India, AIR 1999 S.C. 1149
5. Neera Mathur v. L.I.C. 1992 (1) S.C.C. 286
6. D.K. Basu v. State of W.B., 1997 (1) SCC 417
7. Dwrka Prasad Aggarwal v. B.D. Aggarwal, AIR 2003 S.C. 2686
8. Commissioner of Wealth Tax, Meerut v. Sharvan Kumar Swarup & Sons, 1994 (6) SCC 623
9. Shikhar Chand Falodia v.S.K. Sanganeria, AIR 2004 Gau. 19.
10. Gramophone Company v. B.B. Pandey, AIR 1984 S.C. 667
11. Peoples Union for Civil Liberties v. Union of India 1997 (1) S.C.C. 301
12. Lachman v. Nand Lal, AIR 1914 Oudh. 123
13. R.K. Tangkhul v. R. Simirei, AIR 1961 Manipur 1
14. Balusami v. Balkrishna, AIR 1957 Mad. 97
15. Tekaha A.O. v. Sakumeeran A.O. AIR 2004 S.C. 3674
16. Superintendent and Remembrancer of Legal Affairs West Bengal v. Corporation of Calcutta AIR 1967 S.C. 997
17. Nath Bros. Exim. International Ltd. v. Best Roadways Ltd. 2000 (4) S.C.C. 553
18. State of Bihar v. Sonawati AIR 1961 S.C. 221, 231
19. Samta Vedike v. State of Kar2003 CR.L. J. 1003 Kar H.C.
20. Ram Jawaya Kapur v. State of Punjab, AIR 1955 S.C. 549, 556

**NAME OF SUBJECT: GENERAL ENGLISH AND LEGAL LANGUAGE-I  
INCLUDING COMMUNICATION SKILLS**

**PAPER CODE: B.B.A.,  
LL.B- 02**

**MAXIMUM MARKS:  
30+70=100**

**TIME ALLOWED: 3 HRS.**

**INTERNAL ASSESSMENT: 30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**

**Objective: Human beings transmit their expressions through language. Choice of right words at right time is the art of perfect communication. Command over language is an essential quality of lawyers. Efficiency of advocacy depends upon communication skills to a large extent. Lawyers are expected to be conversant with legal terminologies. Hence this course on legal language aims at equipping students with legal and linguistic skill for effective advocacy.**

**MODULE-I: Communication**

- a) Meaning, types and directions to Communication.**
- b) Communication Process**
- c) Purpose of Communication.**
- d) Channels of Communication.**
- e) Dimensions of Communication.**
- f) Barriers of Communication.**

**MODULE-II:**

**1. Effective Conversation & Presentation Skills**

- a) Correct Pronunciation.
- b) Fluency.
- c) Clear Expression.
- d) Extempore.

**2. Presentation Skills**

- a) Speeches.
- b) How to prepare a presentation.
- c) Planing the Talk.
- d) Preparing Visual Aids.
- e) Delivering Presentation.
- f) Managing the Audience.
- g) Questions and Answers.
- h) Body Language.

**MODULE-III: Grammar and Usages**

- a) Parts of Speech.
- b) Article- Definite and Indefinite.
- c) Voice.
- d) Time and Tense.
- e) Question Tag.
- f) Use of Punctuation Marks.
- g) Enhansing Vocabulary- Antonyms, Synonyms, Homonyms, One word substitutions, Prefixes and Suffixes.

**MODULE-IV: Comprehension and Composition**

- a) Reading Comprehension.
- b) Paragraph and Precis writing.
- c) Figures of Speech.
- d) Idioms and Idiomatic expressions.
- e) Formal Correspondence.
- f) Essay Writing.

**MODULE-V: Translation**

- a) Translation from Hindi to English and vice versa.
- b) Common Hindi and Urdu words used in courts.

**SUGGESTED READINGS**

1. Legal Language and Legal Writing--- P.K. Mishra.
2. Legal Language--- S.C. Tripathi.
3. Outlines of Legal Language in India--- Anirudha Prasad.
4. Legal Language, Writing and General English--- J.S. Singh.
5. Law and Language--- R.P. Bhatnagar and R. Bhargava. New Delhi, Macmillan.
6. Grammar--- Wren and Martin.
7. Grammar--- Nesfield.

**NAME OF SUBJECT: Principles and Practices of Management**

**PAPER                      CODE: BBA,  
LL.B0-03  
MAXIMUM                      MARKS:  
30+70=100  
TIME ALLOWED: 3 HRS.**

**INTERNAL ASSESSMENT:    30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**

**Objective: The aim of the course is to orient the students in theories and practices of Management so as to apply the acquired knowledge in actual business practices. This is gateway to the real world of management and decision-making.**

**MODULE-I: Introductions: Concept, Nature, Scope and Functions of Management, Levels of Management, Evolution and Foundations of Management Theories, Classical and Neo-Classical Theories, Systems Approach to organization, Modern Organization Theory.**

**MODULE-II: Management Planning Process: Planning objectives and characteristics, Hierarchies of planning, the concept and techniques of forecasting.**

**MODULE-III: Organization: Meaning, Importance and Principles, Departmentalization, Span of Control, Types of Organization, Authority, Delegation of Authority.**

**MODULE-IV: Staffing: Meaning, Job analysis, Manpower planning, Recruitment, Transfers and Promotions, Appraisals, Management Development, Job Rotation, Training, Rewards and Recognition.**

**MODULE-V: Directing: Motivation, Co-ordination, Communication, Directing and Management Control, Decision Making, Management by Objectives (MBO): the concept and relevance.**

**MODULE-VI: Management Control: Corrdination- Meaning, Nature, Features, Objectives and Process of Management Control, Techniques and Behavioural Aspects of Management control.**

### **RECOMMENDED READINGS**

1. Essential of Management--- Koontz O' Donnel
2. Management--- Stoner, Freemand & Gilbert
3. Principles & practice of Mgmt--- L.M. Prasad
4. Management Today--- Burton & Thakur
5. Principles & Practices of Mgmt--- C.B. Gupta.

**NAME OF SUBJECT: Quantitative Practice & Business Statistics**

**PAPER CODE: BBA,  
LL.B-04**

**MAXIMUM MARKS:  
30+70=100**

**TIME ALLOWED: 3 HRS.**

**INTERNAL ASSESSMENT: 30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**

**Objective: The objective is to provide basic knowledge of the concept of quantitative techniques having their application in the field of business.**

**MODULE-I: Introduction:**

- a) Importance, Uses of Statistics and quantitative techniques.
- b) Methods of Presenting Statistical Information's
- c) Collections of data.

**MODULE- II: Frequency distribution:**

- a) **Frequency**
- b) **Simple series and Frequency distribution**
- c) **FD of discrete and continuous variable, Cumulative distribution, Diagrammatic representation of FD, Histogram, Frequency Polygon, Ogive, FD Curve**

**MODULE – III: Sample & Sampling:**

- a) **Need and Methods of Sampling**
- b) **Types of sampling**
- c) **Sampling and Non Sampling Errors**
- d) **Sampling Techniques**
- e) **Sampling distribution**

**MODULE- IV : Measurement of Central Tendency :**

- a) **Average or measurement of central tendency, Mean, median and Mode AM, GM and HM**
- b) **Relation between Mean, Median and Mode, Partition Value-Quartiles, deciles, percentiles**
- c) **Calculation of Partition value**

**MODULE - V : Measurement of Dispersion :**

- a) **Meaning, Range, Mean Deviation, Standard deviation**
- b) **Quartile deviation, Comparison and measurement, Standard properties of SD**
- c) **Relative measures of dispersion.**

**MODULE - VI : Correlation and Regression**

- a) **Nature and Significance of Correlation**
- b) **Correlation and Regression analysis**
- c) **Types of Correlation.**
- d) **Methods of Studying Correlation.**

**MODULE - VII : Moments, Skewness & Kurtosis :**

- a) Moments, Relation between central and non-central moments
- b) Beta Coefficients and Gamma Coefficients, Standardized variable
- c) Moments of frequency distribution, Skewness, Kurtosis

**MODULE - VIII : Graphical presentation of data and interpretation:**

**MODULE - IX : Index Number :**

- a) Meaning, Problem of construction.
- b) Methods of Construction.
- c) Quantity Index Number, Tests, Chain base method, Cost of living Index, Sensex.

### RECOMMENDE READINGS

1. Thakural---Business Statistics. Taxamann.
2. Das--- Statistical Methods, Volume I and II. M. Das & Co.
3. Goon, Gupta and Dasgupta--- Basic Statistics. World Press.
4. Sancheti & Kapoor--- Statistics, Theory, Methods & Applications. Sultan Chand.
5. Gupta--- Statistical Methods. Sultan Chand.
6. S.P. Gupta & M.P. Gupta---Business Statistics. Sultan Chand.
7. N.D.Vohra--- Quantitative Techniques in Managerial Decisions.
8. Stephen K.C.--- Applied Business Statistics.
9. Emory and Cooper--- Business Research Methods.

**NAME OF SUBJECT: Business Communication**

**PAPER CODE: BBA, LL.B-**

**05**

**MAXIMUM MARKS:**

**30+70=100**

**TIME ALLOWED: 3 HRS.**

**INTERNAL ASSESSMENT: 30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**

**Objective: This paper aims at familiarizing the students with the knowledge of Communication Process both in written and oral practiced in corporate world in everyday parlance.**

**MODULE-I: English Grammar: Paraphrasing in Business Communication. Significance of knowledge of Grammar in Business Communication**

**MODULE-II: Basic Forms of Communication: Communication Models. Communication Process. Barriers and Bottlenecks in Communication. Corporate Communication. Formal and Informal Communication Network. Grapevine. Non-Verbal Communication. Importance of Communication in Business World.**

**MODULE-III: Letter Writing: Principles, Structure, Planning, Drafting, Writing, Re-Writing, Editing different types of letters. Memos in Business Communication. Modern Office Techniques used in Business Communication.**

**MODULE-IV: Oral Communications: Public Speaking. Body Language. Presentation before the Group. Factors affecting Presentation. Effective Listening. Interviewing Skills. Arranging and Participating in Group Discussion, Seminars and Conferences.**

**MODULE-V: Client Interviewing: Meaning and Significance. Different components—listening, types of questions asked, information gathering and report formation. Ethical consideration.**

**MODULE-V: Report Writing: Writing Skills, Planning, Drafting, Writing, Re-writing, Editing. Different Types of Business Reports. Report Writing.**

#### **RECOMMENDED READINGS**

1. Business Correspondence and Report Writing--- Sharma.
2. The Craft of Business Letters Writing--- Monipally.
3. Basic Business Communication and Pettel E ---Lesikan V Raymond.
4. Effective Business Communication--- Herta and Murthy.
5. Interviewing and Counseling--- Jenny Chapman.
6. Organizational Behaviour--- Stephen P. Robinson.
7. Introduction to Psychology--- Morgan.

**NAME OF SUBJECT: ENGLISH AND LEGAL LANGUAGE-II**

**PAPER CODE: B.A., LL.B-  
06**

**MAXIMUM MARKS:  
30+70=100**

**TIME ALLOWED: 3 HRS.**

**INTERNAL ASSESSMENT: 30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**



**Objective:** Human beings transmit their expressions through language. Choice of right words at right time is the art of perfect communication. Command over language is an essential quality of lawyers. Efficiency of advocacy depends upon communication skills to a large extent. Lawyers are expected to be conversant with legal terminologies. Hence this course on legal language aims at equipping students with legal and linguistic skill for effective advocacy.

**MODULE-I: Legal Language-I**

- a) Introduction to Legal Language.
- b) Characteristics of Legal Language.
- c) History of Legal Language and Legal Language in India.
- d) English as a medium of Legal Language in India.

**MODULE-II: Legal Language-II**

- a) Legal Maxims.
- b) Foreign and Legal Words, their meaning and usages.
- c) Drafting of Moot Memorials.

**MODULE-III: Legal Counselling**

- a) Definition and its differentiation from general counseling.
- b) Different types of counseling.
- c) Approaches to Counselling.
- d) Training Skills- Simulated exercises.

**MODULE-IV: Grammar and Usages**

- a) Direct and Indirect Speech.
- b) Transformation of different types of sentences.
- c) Sentences- Simple, Compound and Complex.

**MODULE-V: Comprehension and Composition**

- a) Reading Comprehension of Legal Texts.
- b) Note Taking.
- c) Drafting of Minutes.
- d) Drafting of Reports and Projects.
- e) Drafting of Abstracts.

**MODULE-VI: Translation**

- a) Translation from Hindi to English and vice versa.
- b) Common Hindi and Urdu words used in courts.

**SUGGESTED READINGS**

1. Legal Language and Legal Writing--- P.K. Mishra.
2. Legal Language--- S.C. Tripathi.
3. Outlines of Legal Language in India--- Anirudha Prasad.
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6. Grammar--- Wren and Martin.
7. Grammar--- Nesfield.
8. Client Interviewing and Counselling--- Jenny Chapman.
9. Organizational Behaviour--- Stephen P.Robbins.
10. Introduction to Psychology--- Morgan.

**NAME OF SUBJECT: LAW OF CONTRACT INCLUDING SPECIFIC RELIEF ACT & SALE OF GOODS ACT**

**PAPER CODE: LL.B- 07**

**MAXIMUM**

**MARKS:**

**30+70=100**

**TIME ALLOWED: 3 HRS.**

**INTERNAL ASSESSMENT: 30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**

**OBJECTIVE OF THE COURSE:** Man enters into a variety of contracts from dawn to dusk and this activity increases with the increasing trade, commerce and industry. Modern living would be impossible if law does not recognize this contract making power of man. Roscoe Pound made his famous observation-“Wealth, in a commercial age, is made up largely of Promises”. The conferment and protection by law of this contract making power of man regulate and define their relations in the best possible manner. However, the contours of contractual relations in pre- and post-independence era cannot necessarily be the same. In any society the contractual relations are governed by certain basic and general principles which are standardized in the form of the Indian Contract Act, 1872.

This course familiarizes students with the conceptual and operational parameters of myriad principles of contractual relations. These principles are applicable to all contracts including Special Contracts and contracts to transfer of property etc. These are dealt with in the first 6 Chapters of the Indian Contract Act, 1972 in its Sections 1 to 75.

Specific enforcement of the contract is an integral aspect of the law of contract. Analysis of the enforceable contracts and the methods of enforcement constitute a special part of this study.

**MODULE-I: Formation of Contract (SECS: 2-22)**

- a) **Meaning and Nature of Contract**
- b) **Offer/ Proposal**
  - i. **Definition.**
  - ii. **Communication.**
  - iii. **Revocation.**
  - iv. **General/ Specific offer.**
  - v. **Invitation to treat.**
- c) **Acceptance**
  - i. **Definition.**
  - ii. **Communication.**
  - iii. **Revocation.**
  - iv. **Tenders/ Auctions.**
- d) **Consideration**
  - i. **Definition.**
  - ii. **Essentials.**
  - iii. **Privity of Contract.**

- e) Capacity to enter into a contract
  - i. Minor's position.
  - ii. Nature/ effect of minor's agreements.
- f) E- Contracts including Standard form of Contract.

**MODULE-II: Legality of Objects (SECS: 23, 24,25, 26, 27, 28, 29, 30, 56.)**

- a) Contingent Contract (SEC- 31-36).
- b) Quasi-Contracts (SECS: 68, 69, 70, 71, 72, 168 & 169).

**MODULE-III: Validity, Discharge and Performance of Contract**

- a) Free consent.
- b) Coercion, undue influence, Misrepresentation, Fraud, Mistake.
- c) Unlawful consideration and object.
- d) Effect of void, voidable, valid, illegal, unlawful and uncertain agreements contract.
- e) Discharge of Contracts.
- f) Performance.
- g) Time and Place of Performance.
- h) Impossibility of Performance and Frustration.
- i) Breach- Anticipatory & Present.

**MODULE-IV: Corporate and Multi- National Agreements**

- a) Production Sharing Contract.
- b) New strategies to enforce Contractual Obligations.
- c) Strategies and Constraints to enforce contractual obligations.
- d) Judicial Obligations- redressal forum, remedies.

**MODULE-V:**

- a) Specific Relief Act, 1932.
- b) Sale of Goods Act, 1930.

**SUGGESTED READINGS**

1. Law of Contract--- Avtar Singh.
2. Law of Contract and Specific Relief--- Mulla.
3. Principles of Mercantile Law--- R.K. Bangia.
4. Law of Contract and Specific Relief--- R.K. Bangia.
5. Law of Contract--- Anson.
6. Contracts--- Tata McGraw Hill.

7. Akil Ahmed--- Equity, Trust and Specific Relief.
8. Law of Contracts and Partnerships and Sale of Goods Act--- T.R. Desai.
9. Law of Contract--- Treitel.
10. Law of Contract--- Cheshire, Fifoot and Firmstone.

## ESSENTIAL CASE LAWS

1. Balfour v. Balfour
2. Simpkins v. Pays
3. Carlill v. Carbolic Smokeball Co.
4. Pharmaceutical Society of Great Britan. V. Boots Cash Chemists Ltd.,
5. Harvey v. Facey
6. Lalman v. Gauri Dutt
7. Houawhols Fire Insurance Co., v. Grant
8. Tweddle v. Atkinson
9. Dunlop Pneumatic Tyre Co., v. Selfridge & Co., Ltd.
10. Nawab Khwaja Muhammad Khan v. Nawab Hussaini Begum
11. Kedarnath v. Gone Mahommad
12. Chinaya v. Venkata Ramayya
13. Subramania Iyer v. Lakshmi Ammal
14. Mohiri Bibi v. Dharmodas Ghose
15. Ingram v. Little
16. Lewis v. Avery
17. Sathya Bharat Ghose v. Mungeeram Bangur & Co.
18. Hadley v. Baxendale
19. Victoria Laundry Ltd., v. Newman Industries Ltd.
20. Jarvis v. Swans Tours Ltd.
21. Warlow v. Harrison
22. Harris v. Nickerson
23. Williams v. Carwardine
24. Poweil v. Lee
25. Hyde v. Wrench
26. Gallie v. Lee and another
27. Boulton v. Jones
28. Cundy v. Lindsay
29. Kings Norton Metal Co., Ltd., v. Edridge, Merrett & Co. Ltd.
30. Philips v. Brooks
31. Rose and Frank Co., v. Crompton Bros.
32. Lamleigh v. Braithwait
33. Roscarla v. Thomas

34. **Foaks v. Beer**
35. **Central London Trust Property Ltd. V. High Trees House Ltd.**
36. **Hughes v. Metropolitan Rly Co.**
37. **Jackson v. Horizon Holidays Ltd.**
38. **Bissett v. Wilkinson**

**NAME OF SUBJECT: Business Economics.**

PAPER CODE: BBA, LL.B-  
08

MAXIMUM MARKS:  
30+70=100

TIME ALLOWED: 3 HRS.

**INTERNAL ASSESSMENT: 30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**

**Objective:** This paper aims at providing conceptual knowledge of Economic Theories and their application for Managerial Decisions.

**MODULE-I: Introduction:** Nature and scope of Business Economics: Wealth Definition. Scarcity Definition. Growth Definition. Production Possibility Curve. Circular Flow of Economic Activity. Economics as Science and as Art. Application of Economic Theory to a Firm's Level. Business Problems.

**MODULE-II: Demand analysis and Forecasting:** Meaning of Demand. Determinants of Demand. Assumptions of Law of Demand. Elasticity of Demand. Demand Forecasting. Law of Supply. Elasticity of Supply.

**MODULE-III: Cost and Production Analysis:** Different concepts of Costs. Production Function. Cost-Output Relationship. Law of Variable Proportion and Determining the Level of Production Cost. Law of Increasing Returns. Law of Decreasing Returns.

**MODULE-IV: Pricing Under Different Market Conditions:** Nature of Market. Pricing under Perfect, Monopoly and Monopolistic Market Conditions. Pricing in Actual Practice. Cost Plus Pricing. Transfer Pricing.

**MODULE-V: Profit Measurement and Appropriation:** Economic vs Accounting Profit. Concept of True Profit. Factors in Profit Measurement. Appropriation of Profit Policy and Capitalization of Profit.

**MODULE-VI: Business Cycle:** Causes and Effects of Inflation and Recession. Measures of Economic Stabilization.

#### **RECOMMENDED READINGS**

1. Managerial Economics--- Varshney R.L. and Maheshwary.
2. Managerial Economics--- Joel Dean.
3. The Economics in Business--- Alexander, KJW and Kemp, A.J.

4. Economic Analysis--- Normal, N. Parsh.
5. Business Economics--- Mankar and Dinkar.

**NAME OF SUBJECT: Financial Accounting**

**PAPER CODE: BBA, LL.B-  
09**

**MAXIMUM MARKS:  
30+70=100**

**TIME ALLOWED: 3 HRS.**

**INTERNAL ASSESSMENT: 30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**

**Objective:** This paper aims at understanding the basic concepts of double entry system. The students will get detailed grounding on recording of transactions and preparation of final accounting statements for business organizations. It also provides an understanding of the basics of financial statement analysis and statement of cash flow statement and a detailed understanding of company accounts.

**MODULE-I:**

- a) **Introduction to Accounting:** Understanding the meaning, nature, functions and usefulness of accounting. Branches of accounting. Accounting equation, accounting concepts and Generally Accepted Accounting Principles.
- b) **Recording of Transactions:** Concept of double entry. Understanding the Accounting cycle. Preparation of voucher, journal, ledger and trial balance and numerical on the same.

**MODULE-II: Subsidiary Books:** Preparation of subsidiary books including purchase book, sales book and sales return books and numerical on the same. Cash book, types of cash book and balancing of cash book. Numerical on single column cashbook, double column cashbook, triple column cashbook and petty cash book.

**MODULE-III: Financial Statements:** Preparation of trading account, manufacturing account, profit and loss account and balance sheet along with adjustments and numerical on the same.

**MODULE-IV: Financial Statement Analysis:** Introduction. Objectives of financial statement analysis. Techniques- Ratio analysis. Comparative analysis and Limitations of financial statement analysis. (No numerical).

**MODULE-V: Statement of Cash Flows:** Purpose, use and structure of the Statement of Cash Flows. Preparation of the statement of cash flows. Reporting cash flows and Interpreting the statement of cash flows. (No numerical).



**MODULE-VI: Company Accounts: Characteristics and types of shares. Accounting for issue of shares at par, premium and discount. Numerical on calls in arrear, calls in advance, forfeiture of shares, reissue of forfeited shares in case of pro rata allotment and determining the amount to be transferred to capital reserve.**

**RCOMMENDED READINGS.**

- 1. Advanced Accountancy--- R.L. Gupta and M. Radhaswamy. Sultan Chand & Sons.**
- 2. Advanced Accountancy--- S.N. Maheshwari.**
- 3. Advanced Accountancy--- Jain and Narang.**
- 4. Advanced Accountancy--- M. C. Shukla and T.S. Garewal.**
- 5. Financial Accounting--- P.C. Tulsian.**
- 6. Modern Accountancy--- Mukherjee and Hanif.**

**NAME OF SUBJECT: Business Environment**

**PAPER CODE: BBA, LL.B-**

**10**

**MAXIMUM MARKS:**

**30+70=100**

**TIME ALLOWED: 3 HRS.**

**INTERNAL ASSESSMENT: 30 MARKS**

**TERM-END EXAMINATION: 70 MARKS**

**Objective:** The aim of the course is to orient the students towards the basic concepts of Indian and Global Business Environment. Emphasis is placed on the significant relationship which exists between business and the social, legal, political, economic, financial and fiscal environment in India.

**MODULE-I: Overview of Business Environment: Definition. Nature and significance of Business Environment, Social Responsibility of business, Business ethics. Types of environment, internal environment, external environment, micro-environment, macro-environment. s**

**MODULE-II: Theoretical Foundations: Classical theory of international trade: Absolute cost advantage theory, comparative cost theory, and Modern theory of international trade. Michael Porter Model of competitive advantage.**

**MODULE-III: Business and Legal Environment in India:**

- a) Trade problems of developing countries.
- b) Economic Planning: Needs and objectives of various plans, Role of Government in Economic Planning in India
- c) Green Revolution, White Revolution, Industrial policy Resolution of 1956 and 1991 (LPG), New Economic Policy and implications on Indian economy.
- d) MRTP ACT 1969, Competition Act 2002. Foreign investment policy - FERA, FEMA.

**MODULE-IV: Factors Effecting Business Environment: Culture and International business, Political, Technological, Social, Ecological and Legal environment, Eurocurrency- market, International investments: FDI and FII.**

**B**

**MODULE-V: Trade Policy and Economic Integration: Free trade and protection, Tariff, Optimum tariff, Quota, Dumping, Export promotional measures, Meaning and Levels of Economic Integration, European Union, NAFTA, EFTA, SAARC, ASEAN, Cartels, MNC's and international trade.**

**MODULE-VI: International Institutions: IMF, The Brettenwood system, World Bank (IBRD), GATT, Role and Functions of WTO, Salient features of Uruguay Round, TRIPS and TRIMS, UNCTAD (United Nation's Conference on Trade & Development).**

#### **SUGGESTED READINGS**

- 1. Francis Cherunillum, International Economics, Himalaya Publication.**
- 2. Bhatia H.L., International Economics, Vikas Publication.**
- 3. Mishra S.K. and V.K. Puri, Indian economy, Himalaya Publishing House.**
- 4. Sundharam, K.P.M. Money, Banking and International Trade, S.Chand & Co, New Delhi.**
- 5. Rudra Dutta & Sundaram, Indian economy, S. Chand & Co., New Delhi.**
- 6. Czinkota, R. Michael, International Business, Thomson Publication.**
- 7. Mithani, D. International Economics, Himalaya Publication.**
- 8. Luthans, Comparative International Management, Tata McGraw-Hill.**